



2019
HEALTH CARE
REAL ESTATE
—LEGAL—
SUMMIT

PRESENTED BY HALL RENDER

Hall Render's
**Health Care Real Estate
Legal Summit**

Presented by Hall Render Attorneys and Other Leaders in the Health Care Real Estate Industry

Thursday, May 16 - Friday, May 17
[JW Marriott Camelback Inn](#) | Scottsdale, AZ

REGISTER NOW

Hall, Render, Killian, Heath & Lyman hosts the Health Care Real Estate Legal Summit to provide timely and practical information on health care real estate topics relevant to hospital and health system counsel and executives.

SPEAKERS



Mark Adams
Hall Render



Nancy Bukovic
Mercy Health



Philip Camp
Hammond Hanlon
Camp, LLC



Lorie Damon
Cushman & Wakefield



Andrew Dick
Hall Render



Mike Hargrave
Revista



Bob Hicks
Hall Render



**Dr. Suzet
McKinney**
Illinois Medical
District



Andrew Minkus
Mesirow
Financial



Michael O'Malley
Strategic Risk
Solutions



Ashley Pearson
Atrium Health



Vikas Sunkari
SSM Health



Joel Swider
Hall Render



David Washburn
Michigan State
University Foundation

SEMINAR AGENDA

THURSDAY, MAY 16

- 3:30 PM Registration and Welcome
Salon 2
- 4:00 PM Health Care Real Estate by the Numbers: A Look at Industry Trends
Mike Hargrave, Revista
- 5:00 PM Developing a World Class Medical District in Chicago
Dr. Suzet McKinney, Illinois Medical District
- 6:30 PM Cocktail Reception and Dinner at Mummy Mountain

FRIDAY, MAY 17

- 5:30 AM Hot to Trot Sunrise 5K
Meet at the front circle where groups will depart at 5:40 AM.
- 7:15 AM Continental Breakfast
- 8:00 AM Welcome and Introductions
- 8:15 AM Monetization Strategies for Health Care Systems
Philip Camp, Hammond Hanlon Camp, LLC
- 9:00 AM Negotiating Build-to-Suit Development Agreements
Bob Hicks, Hall Render
- 9:45 AM Break
- 10:05 AM Strategies for Academic Medical Centers and University Foundations
Mark Adams, Hall Render; David Washburn, Michigan State University Foundation
- 10:50 AM PSA, Lease or License: Options for Visiting Physicians
Vikas Sunkari, SSM Health; Joel Swider, Hall Render
- 11:35 AM Group Luncheon
- 12:50 PM Health Checking Your Captive Insurance Program
Michael O'Malley, Strategic Risk Solutions
- 1:35 PM Structuring Credit Tenant Lease (CTL) Transactions
Andrew Dick, Hall Render; Andrew Minkus, Mesirow Financial
- 2:20 PM Break
- 2:40 PM Trends in Property Management for Health Care Facilities
Nancy Bukovic, Mercy Health; Lorie Damon, Cushman & Wakefield;
Ashley Pearson, Atrium Health
- 3:30 PM Summary and Adjournment
- 6:00 PM Dinner at El Chorro

REGISTRATION ■■

The registration fee is **\$325 per attendee**. You may register and pay online at the following link.

www.hallrender.com/hcre2019

Upon registration, you can expect a confirmation email with further information. If you have any questions, please contact Heather Goode at hgoode@hallrender.com.

CLE ACCREDITATION ■■

Hall Render will be seeking and will be able to assist with obtaining accreditation for continuing legal education as applicable for attendees.

HOTEL INFORMATION ■■

JW MARRIOTT CAMELBACK INN

5402 East Lincoln Drive | Scottsdale, AZ 85253

Rate: \$309 | Deadline for Rate: **April 24**

Click [here](#) to book reservations online. Or, call the hotel at (480) 948-1700 and reference Hall Render.