



**2020**  
**HEALTH CARE**  
**REAL ESTATE**  
**— LEGAL —**  
**SUMMIT**

APRIL 9 - 10 | SCOTTSDALE, AZ

PRESENTED BY HALL RENDER

# Health Care Real Estate Legal Summit

Presented by Hall Render Attorneys and Other Leaders in the Health Care Real Estate Industry

Thursday, April 9 - Friday, April 10, 2020  
[JW Marriott Camelback Inn](#) | Scottsdale, AZ

**REGISTER NOW**

Providing timely and practical information on health care real estate topics relevant to hospital and health system counsel and executives.

# SPEAKERS



**Kelly Adams**  
SCL Health



**Mark Adams**  
Hall Render



**Melissa Battles**  
Orlando Health



**Addison  
Bradford**  
Hall Render



**Ashley Brand**  
Dignity Health



**Lorie Damon**  
Cushman &  
Wakefield



**Lisa Davidson**  
JLL



**David Honig**  
Hall Render



**Alyssa James**  
Hall Render



**Carla Johnson**  
IU Health



**Kirat Kharode**  
HealCo



**Jerry Kooiman**  
Michigan State  
University College  
of Human Medicine



**Rene Larkin**  
Hall Render



**Kurt Leifheit**  
Carle Foundation  
Hospital



**Ben Mingle**  
Centurion  
Foundation



**Mike Mraz**  
Rockford  
Construction



**Goran  
Musinovic**  
RTG



**Joel Swider**  
Hall Render



**Vikas Sunkari**  
SSM Health



**John Trabold**  
VMG



**Jerimi Ullom**  
Hall Render



**John  
VanSanten**  
Stout



**Ryan Vicko**  
Lee Health



**Kiel Zillmer**  
Hall Render

# SEMINAR AGENDA

## THURSDAY, APRIL 9

- 3:30 PM Registration and Welcome  
Andrew Dick
- 4:00 PM Keynote
- 5:00 PM Negotiation Workshop  
David Honig, Hall Render
- 6:30 PM Cocktail Reception and Dinner  
Mummy Mountain

## FRIDAY, APRIL 10

- 5:30 AM Hot to Trot Sunrise 5K  
Meet at the front circle; groups will depart at 5:40 AM
- 7:15 AM Continental Breakfast
- 8:00 AM Welcome and Introductions
- 8:15 AM Regulatory Update  
Alyssa James, Hall Render; Kurt Leifheit, Carle Foundation Hospital
- 9:00 AM Take Control – Advantages of the Nonprofit Real Estate Foundation Model  
Ben Mingle, Centurion Foundation; Jerimi Ullom, Hall Render
- 9:45 AM Break
- 10:05 AM Developing a Medical Innovation Center Using a Public-Private Partnership  
Mark Adams, Hall Render; Jerry Kooiman, Michigan State University College of Human Medicine; Mike Mraz, Rockford Construction
- 10:50 AM Using Real Estate to Address Social Determinants  
Addison Bradford, Hall Render; Ashley Brand, Dignity Health
- 11:35 AM Group Luncheon
- 12:50 PM Real Estate Considerations in Health Care M&A Transactions  
Melissa Battles, Orlando Health; Carla Johnson, IU Health; Vikas Sunkari, SSM Health; Joel Swider, Hall Render; Ryan Vlcko, Lee Health
- 1:35 PM Trends in Medical Office Coworking Space  
Kelly Adams, SCL Health; Lorie Damon, Cushman & Wakefield; Kirat Kharode, HealCo; Rene Larkin, Hall Render
- 2:20 PM Break
- 2:40 PM Fair Market Trends  
Lisa Davidson, JLL; Goran Musinovic, RTG; John Trabold, VMG; John VanSanten, Stout; Kiel Zillmer, Hall Render
- 3:30 PM Adjournment
- 6:00 PM Dinner  
El Chorro  
Meet at the front circle; shuttle will depart at 5:45 PM

# REGISTRATION

The registration fee is **\$500 per attendee**. You may register and pay online at the following link.

<http://events.hallrender.com/hcre2020>

Upon registration, you can expect a confirmation email with further information. If you have any questions, please contact Heather Goode at [hgoode@hallrender.com](mailto:hgoode@hallrender.com).

# CLE ACCREDITATION

Hall Render will be seeking and will be able to assist with obtaining accreditation for continuing legal education as applicable for attendees.

# HOTEL INFORMATION

## JW MARRIOTT CAMELBACK INN

5402 East Lincoln Drive | Scottsdale, AZ 85253

Rate: \$319 | Deadline for Rate: **March 11**

Click [here](#) to book reservations online. Or, call the hotel at (480) 948-1700 and reference Hall Render.

If the link above does not work, copy and paste the following link: <https://bit.ly/3781gYw>.