

FEDERAL ADVOCACY SERVICES

A strong knowledge of health care law and the federal government forms the foundation of Hall Render's Federal Advocacy team. Bringing decades of experience in the development and implementation of health policy initiatives for a variety of health care organizations, Hall Render's attorneys and policy advisors possess the knowledge and experience to identify issues contained in federal legislation and regulations and the ability to provide an in-depth analysis of how those issues will impact our health care clients.

Our Federal Advocacy team has strong relationships developed through years of work on Capitol Hill and in the Executive Branch of the federal government. Our attorneys and policy advisors not only have insight as to how Congress works, but they know which committees and people are critical to advancing a client's interests on Capitol Hill.

OUR APPROACH

Hall Render attorneys and policy advisors routinely work with Members of Congress and committee staff to draft federal legislation, secure federal funding or stop measures that might adversely affect the interests of our health care clients. We also represent clients before federal regulatory agencies, such as CMS, HRSA, FDA and the NIH.

REPRESENTATIVE EXPERIENCE EXAMPLE:

Hall Render's Federal Advocacy team assists clients with hospital or system-specific matters at CMS and other federal agencies, such as wrongful denial of a meaningful use payment, a missed filing deadline for geographic wage index reclassification, helping a physician to obtain a new H1B visa or simple customer assistance from CMS staff.

Engaged to pursue a \$1 million appropriation increase and reauthorization of the State Office of Rural Health ("SORH") program. In less than two years, Hall Render secured a \$500,000 funding increase for the SORH program. A year later, Hall Render successfully lobbied Congress to reauthorize the SORH program for the first time since its creation in the late 1980s.

Hall Render created a coalition of hospitals to lobby for changes to the Stark Law. The coalition successfully persuaded CMS to make several changes to the Stark Law regulations through the 2016 Physician Fee Schedule Final Rule. It then successfully lobbied Congress to codify those changes in the statute, which it did via budget legislation that was passed in April of 2018. Subsequently, Hall Render worked with CMS Administrator Seema Verma on additional changes to the Stark Law. Those changes were included in the Modernizing and Clarifying the Physician Self-Referral Regulations that were finalized at the end of the Trump Administration. Today, the coalition is working with Congress to create a wellness program exception to the Stark Law that will allow hospitals to provide wellness program services to non-employed physicians suffering from burnout.

LET'S GET STARTED

Contact Hall Render to discuss how your organization can benefit from a partnership with our health care attorneys and policy advisors.



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