

MEDICARE GEOGRAPHIC RECLASSIFICATION SERVICES

Every year, health systems must assess whether their hospitals qualify for geographic reclassification under the Medicare Program. Geographic reclassification opportunities can help acute care inpatient prospective payment system hospitals improve their Medicare reimbursement. In fact, approximately 25% of PPS hospitals are eligible to take advantage of Medicare geographic reclassification each year.

Supporting nearly 400 hospitals every year, Hall Render and Hall Render Advisory Services file more geographic reclassification applications than any other firm in the country. From evaluating the best approach to each hospital to completing the application process and filing all paperwork by the applicable deadlines, our team supports clients through each step of the geographic reclassification process.

Our team of experts is able to assist in assessing whether reclassification is beneficial for these hospitals and work through the reclassification process, helping clients navigate the complex requirements and tight timelines associated with geographic reclassification.

By partnering with in-house teams, we can take charge of the Medicare geographic reclassification process and maximize reimbursement for our clients.

Our team assists our hospital clients with:

- Assessing Medicare geographic reclassification opportunities and options
- Assessing the financial impact of geographic reclassification on Medicare payments
- Determining the options and eligibility for Medicare Geographic Classification Review Board (“MGCRB”) wage index reclassification
- Monitoring regulatory and statutory filing deadlines
- Preparing and filing wage index reclassifications applications (individual and county-wide) with the MGCRB
- Determining eligibility for urban to rural reclassification in accordance with 42 C.F.R. § 412.103
- Preparing and filing urban to rural reclassification applications with CMS

Representative Experience Example:

- We represent clients that range from single small community hospitals to national health systems with over 100 hospitals by completely handling their Medicare geographic reclassification process. In total, reclassification applications we filed represented over \$250 million in Medicare payment benefits to our clients last year.



RESULTS

Clients that Hall Render has assisted with geographic reclassification have been able to hand over the data analytics, application preparation and filing responsibilities for this process to us, which allows their in-house personnel to focus on other aspects of their operations. We have commonly found reimbursement opportunities that our clients have missed because of the complex process and regulatory structure of geographic reclassification.

LET’S GET STARTED

Contact Hall Render to discuss how your organization can benefit from a partnership with our health care attorneys and advisors.



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